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Upcoming Program

- › **'Individual Excellence'**
June 13 - 16, 2012 @ New Delhi

Quote

- › **" The more faithfully you listen to the voice within you, the better you will hear what is sounding outside. "**
- Dag Hammarskjold, former UN Secretary General

Forward

- › Let your like-minded friends know about Samatvam Academy.

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- › Practice Areas
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The Samatvam Gestalt

- › An ENABLING paradigm
- › RESEARCH-BASED conceptual framework
- › CLARITY of context, content, process and deliverables for every program
- › EXPERIENCE BASED pedagogy suitable for adult learners
- › EXPERT FACULTY, who have walked their talk
- › TRANS-NATIONAL presence

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Dear Friends,

Welcome back to a celebration of life, and all that is right with it !

And our interviewee this month - Mr. Rajat Jain, Managing Director, Xerox India - beautifully leads our way in doing that. The conversation provides a rare glimpse into the inner world of a person who appears to have mastered both the mundane and the magical aspects of life.

Combining brilliant business acumen with an almost yogic sense of equanimity, Mr. Jain's values and experiences offer invaluable nuggets of wisdom that every modern citizen who is keen on reaping success in his or her own life - irrespective of vocation - would find immensely educative.

In the Research Study section, Dr. Ananda Wood provides a fascinatingly lucid description of the phenomenon of human perception in the scholarly piece "Objective Pictures & Impersonal Knowledge". Seeing is believing, they say. Before we formulate our "beliefs" about the world, we must first develop the wherewithal to "see" it correctly. This study would help us do that. It is intense and thought provoking.

The feedback report on our 'Managerial Efficacy' workshop held on April 18 - 21, 2012 at New Delhi is also enclosed. Please do take a look. All feedback acts like a "compass" that educates us about the correctness of our direction, and also provides indications for the necessary course corrections.

Meanwhile, enjoy your time out in this vacation month of May !

Hope you like the contents. Do **get in touch** with your views on this edition of SATTVA .

Warm Regards,

Dr. Daniel Saint, Dr. Sunil Maheshwari, Mr. Jagjit Singh Maan, Ms. Aarti Maheshwari

'MANAGERIAL EFFICACY' workshop (April 18 - 21, 2012) India Habitat Centre, New Delhi A Snapshot



Consolidated Feedback Report Workshop on Managerial Efficacy

April 18 & 21, 2012 New Delhi

Facilitators: Dr. Sunil Maheshwari and Dr. Abhijit Gangopadhyay

The scale used is:

5	4	3	2	1
Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree

Participants who rated were 10 in number.

Quantitative Average

Q. No	Question	Average Rating
1	The workshop administration was appropriate and informative	5
2	The workshop was scheduled at a suitable time	4.9

We requested feedback from the participants on various aspects of the workshop. [Click here](#) for the detailed report.

Interview with Mr. Rajat Jain, Managing Director, Xerox India



"...Organizational leaders must become fundamentally more entrepreneurial. Why we become risk averse in the first place is a moot question. It may be on account of our largely middle class roots. Or an MBA education might have something to do with it."

With that single quote, Mr. Jain hits the nail on the head, impacting three distinct spheres – the Indian corporate sector, educational system and societal mindset.

The almost - biographical interview not only reveals many anecdotes of Mr. Jain's life, but also provides insights and wisdom on the motivations of that era.

[Read the full interview.](#)

Research Study: "Objective Pictures & Impersonal Knowledge" by Dr. Ananda Wood



"...Our theories and pictures of the world have two, complementary uses. On the one hand, they calculate results. On the other hand, they help to educate human beings."

Dr. Ananda Wood begins his intensely intelligent treatise with the example of a map and goes on to explain how it leads to calculation and reflection at the same time.

[Read the full Research Study.](#)